# IN THE UNITED STATES BANKRUPTCY COURT FOR THE NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

In re:	)	
	)	Chapter 7
EMERALD CASINO, INC.,	)	Case No. 02-22977
	)	Honorable Deborah L. Thorne
Debtor.	)	
	)	Hearing Date: September 13, 2016 at
	,	10:00 a.m. (CT)
	)	Objection Deadline: August 23, 2016
		-

SUMMARY OF FINAL FEE APPLICATION OF ROTHSCHILD INC., AS FINANCIAL ADVISOR AND INVESTMENT BANKER TO THE DEBTOR, FOR COMPENSATION AND REIMBURSEMENT OF EXPENSES FOR THE FINAL FEE PERIOD NOVEMBER 5, 2002 THROUGH JANUARY 31, 2008

Name of Applicant:	Rothschild Inc.
Authorized to Provide Services to:	Emerald Casino, Inc.
Petition Date:	September 10, 2002
Date of Order Authorizing the Debtor to Retain Rothschild Inc.:	November 26, 2002
Period for Which Final Compensation and Reimbursement are Sought in the Fee Application:	November 5, 2002, through and including January 31, 2008
Amount of Final Compensation Sought as Actual, Reasonable, and Necessary for the Fee Period:	\$5,161,352.00
Amount of Final Expense Reimbursement Sought as Actual, Reasonable, and Necessary for the Fee Period:	\$144,955.86
Total Final Compensation and Final Expense Reimbursement Requested for the Fee Period:	\$5,306,307.86

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This is a(n):	_	Monthly	InterimX	Final Applicat	tion
This is the final fee	application fi	iled by Rothschild Inc.	in the above capti	ioned matter.	

## IN THE UNITED STATES BANKRUPTCY COURT FOR THE NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

Debtor.	)	Honorable Deborah L. Thorne
Debtor.	)	Heaving Dates, Contember 12, 2016 of
	)	Hearing Date: September 13, 2016 at
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	)	Objection Deadline: August 23, 2016

FINAL FEE APPLICATION OF ROTHSCHILD INC.,
AS FINANCIAL ADVISOR AND INVESTMENT BANKER FOR
THE DEBTOR, FOR ALLOWANCE AND PAYMENT OF
COMPENSATION FOR PROFESSIONAL SERVICES RENDERED
AND FOR REIMBURSEMENT OF ACTUAL AND NECESSARY EXPENSES FROM
NOVEMBER 5, 2002 THROUGH JANUARY 31, 2008

Rothschild Inc. ("Rothschild"), financial advisor and investment banker for the above-captioned debtor in its prior chapter 11 case (the "Debtor"), submits this final fee application (the "Fee Application") pursuant to sections 328, 330(a), 331 and 503(b) of title 11 of the United States Code (as amended, the "Bankruptcy Code"); Rule 2016 of the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules") and rule 5082-1 of the Local Rules of the United States Bankruptcy Court for the Northern District of Illinois (the "Local Bankruptcy Rules") for the final allowance and approval of compensation for professional services provided in the amount of \$5,161,352.00 and reimbursement of actual and necessary expenses in the amount of \$144,955.86 that Rothschild incurred in connection with such services rendered during the period from November 5, 2002 through and including January 31, 2008 (the "Final Fee Period"). In support of this Fee Application, Rothschild respectfully states as follows:

### **Jurisdiction**

1. The United States Bankruptcy Court for the Northern District of Illinois (the "Court") has subject matter jurisdiction over this matter pursuant to 28 U.S.C. § 1334. This is a core proceeding pursuant to 28 U.S.C. § 157(b). Venue is proper pursuant to 28 U.S.C. §§ 1408 and 1409.

### **Background**

- 2. At the time of its bankruptcy case, the Debtor was the owner of one of the ten Illinois riverboat gaming owner's licenses authorized by the Illinois Riverboat Gambling Act, 230 ILCS 10/1, et seq., and issued by the Illinois Gaming Board (the "<u>IGB</u>").
- 3. In mid-1997, the Debtor ceased its riverboat gaming operation that, until that time, was located on the Mississippi River near East Dubuque, Illinois. Thereafter, the Debtor's primary activities were focused on the relocation of its gaming operation to a new site near Rosemont, Illinois.
- 4. On June 13, 2002 (the "Petition Date"), an involuntary petition under chapter 7 of the Bankruptcy Code was filed against the Debtor in this Court. On September 6, 2002, this Court entered an order for the relief with respect to the petition. On September 10, 2002, the Debtor converted this case under chapter 11 of the Bankruptcy Code. On November 1, 2002, the United States Trustee for the Northern District of Illinois (the "U.S. Trustee"), pursuant to Section 1102(a) of the Bankruptcy Code, appointed an official committee of unsecured creditors (the "Creditors' Committee") to represent the interests of all unsecured creditors in the Debtor's chapter 11 case.
  - 5. On February 13, 2008, the U.S. Trustee filed a motion to convert the Debtor's

6. All services rendered by Rothschild pursuant to the Retention Order (as defined below) during the Final Fee Period were performed at the request or direction of the Debtor or Kirkland and Ellis LLP ("<u>K&E</u>"), counsel to the Debtor in connection with its prior chapter 11 case.

## **Retention and Compensation of Rothschild**

- 7. By letter agreement, dated November 5, 2002 (the "Engagement Letter"), the Debtor retained Rothschild to assist the Debtor with a restructuring transaction. A copy of the Engagement Letter is attached hereto as Exhibit C, and Rothschild respectfully refers this Court to the Engagement Letter for a full recitation of its terms. In summary, the Debtor retained Rothschild to provide investment banking services, including, without limitation:
  - (a) provide financial advisory services in connection with a sale, divestiture, spin-off or other Transaction (as further defined in the Engagement Letter) involving all or substantially all the stock or assets of the Debtor;
  - (b) provide information to any potential Acquirer (as further defined in the Engagement Letter) or other party interested in purchasing the Debtor;
  - (c) negotiate the terms of a plan of reorganization or other transaction;
  - (d) if requested by the Debtor, participate in hearings before the Bankruptcy Court and provide relevant testimony with respect to any sale or other transaction;
  - (e) otherwise advise the Debtor with regard to the structuring and closing of a sale or other Transaction; and
  - (f) render such other financial advisory services as may be agreed upon by Rothschild and the Debtor in connection with any of the foregoing.
- 8. On November 5, 2002, the Debtor filed an Application for an Order Authorizing the Retention of Rothschild, *nunc pro tunc* to November 5, 2002, under the terms of the

Engagement Letter. On November 26, 2002, this Court entered the *Order Pursuant to Sections* 327(a) and 328(a) of the Bankruptcy Code and Fed. R. Bankr. P. 2014(a), 2016 and 5002, Authorizing the Employment and Retention of Rothschild Inc. as Investment Banker for Debtor and Debtor in Possession [Docket No. 209] (the "Retention Order").

- 9. Pursuant to the Engagement Letter, as modified by the Retention Order, the Debtor has agreed to compensate Rothschild for its services as follows:
  - (a) A fee (the "<u>Completion Fee</u>"), as detailed by the fee schedule set forth in the Engagement Letter attached hereto as <u>Exhibit C</u>, payable in cash upon the earlier of (<u>i</u>) the confirmation and effectiveness of a plan of reorganization, or (<u>ii</u>) the substantial consummation of another Transaction. Subject to the approval of the Bankruptcy Court, such Completion Fee will be paid to Rothschild directly from the proceeds of such Transaction.
  - (b) To the extent the Debtor requests Rothschild to perform additional services not contemplated by the Engagement Letter, such additional fees as shall be mutually agreed upon by Rothschild and the Debtor, in writing, in advance.
- 10. The Retention Order required the Debtor to reimburse Rothschild for its reasonable out-of-pocket expenses incurred in connection with the provision of services, the execution, delivery and enforcement of the Engagement Letter, and the consummation of any Transaction, in each case including, without limitation, the fees, disbursements and other charges of Rothschild's counsel. Reasonable expenses, as listed in the Engagement Letter, also include, but are not limited to, expenses incurred in connection with travel and lodging, data processing and communication charges, research and courier services. Consistent with and subject to the existing orders of the Court, the Debtor shall promptly reimburse Rothschild for expenses upon presentation of an invoice or other similar documentation with reasonable detail.
- 11. By this Fee Application, Rothschild seeks allowance of compensation for professional services provided in the amount of \$5,161,352.00 and reimbursement of reasonable

and necessary expenses incurred by Rothschild during the Final Fee Period in the amount of \$144,955.86.

12. Included in the Final Fee Period is the Completion Fee, provided for in the Engagement Letter. Section 4(a) of the Engagement Letter provides that Rothschild is to be paid a Completion Fee as detailed in the fee schedule set forth therein upon the earlier of (i) confirmation and effectiveness of a Plan or (ii) the substantial consummation of another Transaction. The Completion Fee payable to Rothschild is \$5,161,352.00, resulting from the confirmation of the Plan and subsequent sale of the Debtor's gaming license. Rothschild has, therefore, earned the Completion Fee, which is, therefore, payable pursuant to the Engagement Letter and Retention Order.

## **Personnel Who Rendered Services**

13. Senior level professionals have directed Rothschild's team with extensive experience in the areas of investment banking, bankruptcy services and mergers and acquisitions. Members of Rothschild's restructuring group and corporate finance group performed the investment banking services set forth above. The restructuring group's services were performed primarily by Todd R. Snyder, Managing Director (now Executive Vice Chairman and Co-Chair of the North American Debt Advisory and Restructuring Group), Ira L. Wolfson, Vice President (now Executive Vice Chairman), Robert C. Fisher, Associate (no longer with Rothschild), Carissa L. Meyer, Analyst (no longer with Rothschild), and other professionals, as needed. Rothschild's general staffing policy is to assign senior bankers, experienced junior bankers and financial analysts to each restructuring assignment. The senior banker, Todd R. Snyder, had overall responsibility for the case. He was primarily responsible for developing strategy with

respect to the case, directing negotiations and interfacing with the other senior professionals involved with the case. The additional senior banker, in this case Ira L. Wolfson, and the experienced junior banker, in this case Robert C. Fisher, assisted in the day-to-day coordination of the case and performed, with the financial analyst, in this case Carissa L. Meyer, extensive financial analyses as well as prepared process materials. The senior bankers, the experienced junior banker and the financial analyst coordinated their actions so as to not duplicate efforts. Given that the senior bankers, the experienced junior banker and the financial analyst had different roles in the Debtor's case but had overlapping responsibilities, there were frequent times where it was appropriate for two or more bankers to be present at a meeting.

## **Summary of Services Rendered**

- 14. <u>Sale Process</u>. Rothschild recommenced the sale process for the Debtor on December 22, 2003 (the "<u>Third Sale Process</u>"), as described in detail in Rothschild's Fourth Interim Fee Application. Pursuant to the bidding procedures approved by the Bankruptcy Court on December 30, 2003, Rothschild performed the following services:
  - (a) Held frequent discussions and conference calls with K&E, the Debtor and the IGB staff, including regularly scheduled weekly update calls with the IGB.
  - (b) Revised and updated a public notice of sale, published on January 6, 2004 in the New York Times, Wall Street Journal, Chicago Tribune, Chicago Sun Times, Las Vegas Review Journal, Lake County Daily Herald, Champaign News Gazette, State Journal Register of Springfield, IL, Peoria Journal Star, St. Louis Post Dispatch, North American Media, Press of Atlantic City and Daily Southtown Star Newspapers, identifying the asset for sale, court of jurisdiction, and Rothschild representatives to contact regarding potential interest in acquiring the Debtor. In addition, an email including the Notice of Sale was sent by the Debtor to 10,000 professionals in the gaming industry.
  - (c) Supplied potential bidders with a letter detailing the bidding procedures and required key terms for binding proposals to be received on January 19, 2004.

- (d) Held multiple discussions with potential buyers regarding the sale process, the Debtor's chapter 11 proceedings, bidding procedures, including next steps following submission of binding proposals, and the terms to be included in binding proposals.
- (e) Received seven binding proposals for the Debtor on January 19, 2004.
- (f) Prepared a comprehensive summary analysis of the seven binding proposals received on January 19, 2004, which included detail on purchase price, consideration, partners, location, timing to commence operations, projected tax revenues to the State of Illinois, financing conditions, conditions to closing, leverage statistics, community revenue sharing plans, charitable contribution plans, ownership structure, Statutory Shareholder considerations and key points of clarification. Rothschild provided the Debtor, the IGB and the Creditors' Committee such analysis on January 24, 2004.
- (g) On January 20, 2004, pursuant to the bidding procedures, Rothschild held a press conference in the IGB auditorium where it disclosed the identity, partners and locations of the seven parties that submitted binding proposals.
- (h) As set forth in the bidding procedures, Rothschild held multiple conversations with the seven parties that submitted binding proposals and with their respective advisors and, if applicable, their financing providers to refine and clarify proposals between January 19, 2004 and January 28, 2004 ("Refine and Clarification Phase"). Such conversations included discussion on purchase price, consideration, timing to commence operations, projected tax revenues to the State of Illinois, financing conditions, conditions to closing, leverage statistics, community revenue sharing plans, charitable contribution plans, ownership structure, Statutory Shareholder considerations and key points of clarification.
- (i) On January 28, 2004, following the Refine and Clarification Phase and pursuant to the bidding procedures, Rothschild submitted a revised summary analysis of the seven binding proposals to the IGB and the Creditors' Committee.
- (j) At the request of the IGB, Rothschild held due diligence sessions with each of the seven bidders regarding their 5-year projections, which supported the bidders' written proposals on tax revenue to the State of Illinois. In this regard, Rothschild analyzed each of the proposed projections, including the methodologies employed to develop projection assumptions for attendance, win per slot and win per table; operating expenses; project construction expenses; cash flow and capitalization assumptions. Rothschild then benchmarked these assumptions and resulting projections to the publicly available data on the existing casinos in the Chicagoland market, including the Grand Victoria Elgin, Harrah's Joliet, City of Lights, Aurora and Empress Joliet. In addition, Rothschild performed a debt capacity and financeability analysis of each of the

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proposed projections. In this regard, Rothschild compared the implied derived leverage ratios and interest coverage statistics for each of the seven biding proposals on both an individual project and total company basis, and then compared the leverage ratios and coverage statistics to the comparable statistics of twelve publicly reported casino companies.

- On March 1, 2004, Rothschild attended the public proposal presentations (k) made by each of the Final Bidders selected by the IGB.
- 15. Auction. As set forth in the bidding procedures, Rothschild conducted the auction for the gaming license held by the Debtor at the offices of K&E, which began at 9:00 a.m. on March 10, 2004 and concluded early the morning of March 11, 2004. At the start of the auction, binding proposals made by Harrah's Entertainment, Midwest Gaming and Entertainment, and Isle of Capri Casinos, Inc. ("Isle of Capri") consisted of \$375 million, \$360 million and \$351 million, respectively. Following 16 hours of bidding, final bids were cash consideration of \$520 million from Harrah's Entertainment, \$518 million from Isle of Capri, and \$476 million from Midwest Gaming and Entertainment. In addition to improving purchase price, the auction produced guarantees of operating commencement dates by Harrah's Entertainment and Isle of Capri, each agreeing to pay a \$500,000-a-day penalty, up to \$105 million over 210 days, if their casinos are not operating 8 months after closing and 12 months after closing, respectively. During the auction, Rothschild also improved other contractual terms of the final bidders. At the conclusion of the auction, upon consultation with the IGB and the Debtor, and pursuant to the Court approved bidding procedures, Rothschild submitted a letter to the IGB recommending one proposal be the winning proposal and its reasons therefore. On March 15, 2004, the IGB selected Isle of Capri as the winning bidder of the auction. Following this process, the Attorney General of the State of Illinois commenced an investigation regarding Isle of Capri's bid and its ability to operate the Debtor's casino. Following the auction and investigation, the Debtor's and

Committee's Joint Fifth Amended and Restated Chapter 11 Plan (Modified as of July 20, 2004)

[Docket No. 1362] (the "Plan") was confirmed on July 22, 2004.

16. Creditor Meetings and Discussions. Rothschild held additional discussions with

the Creditors' Committee regarding the timing, process, and key terms of binding proposals for a

potential reinitiated sale process, as well as conversations with and submissions from potential

buyers.

17. <u>Discussions with Emerald Casino, Inc. Board of Directors.</u> Rothschild

participated in several meetings with representatives of the Board of Directors of the Debtor.

Rothschild discussed and reviewed, among other things, comprehensive lists of potentially

interested buyers, sale process timing, marketing materials and key terms of indications of

interests to acquire the Debtor, merger agreement and draft plan of reorganization.

18. <u>Data Room and Online Data Site</u>. Rothschild collected, reviewed and updated

documents and exhibits for the data room and online data site (initially prepared for the sale

process begun in December 2002), both of which were made available to potential buyers during

the Third Sale Process.

19. <u>Bankruptcy Court Hearings / Testimony</u>. Rothschild prepared testimony on

behalf of the Debtor with regard to Bankruptcy Court hearings and the transaction, including

proceedings to determine legality of gaming license revocation proceedings by the State of

Illinois.

**Necessity of Services Provided by Applicant** 

20. Rothschild respectfully submits that the services it has rendered to the Debtor

have been necessary and in the best interest of the Debtor and the estate and have furthered the

goals of all parties in interest.

21. The services summarized by this Fee Application and rendered by Rothschild to the Debtor during the Final Fee Period were substantial, highly professional and instrumental to the Debtor. Expenses associated with the rendering of such services were reasonable and necessary to the Debtor's performance of its duties and should be approved by the Court.

## **Summary of Expenses Incurred**

- 22. Rothschild incurred reasonable and necessary out-of-pocket expenses aggregating \$144,955.86 during the Final Fee Period. The amount of expenses sought in this Fee Application and Rothschild's billing process were consistent with market practices for investment banking firms both in and out of a bankruptcy context. Rothschild submits that all such expenses were necessarily incurred, are reasonable in amount and represent only the actual costs incurred.
- 23. Rothschild's charges for expenses to the Debtor were determined in the same manner as for clients in non-bankruptcy matters and were consistent with United States Trustee Guidelines for Reviewing Applications for Compensation and Reimbursement of Expenses Filed Under 11 U.S.C. § 330 (the "UST Guidelines") and the Local Bankruptcy Rules of this Court in effect during the Final Fee Period. Out-of-pocket expenses incurred by Rothschild are charged to a client if the expenses are incurred for the client or are otherwise necessary in connection with services rendered for such particular client. Rothschild does not factor general overhead expenses into disbursements charged to clients in connection with chapter 11 cases. Rothschild followed its general internal policies in effect during the chapter 11 case with respect to out-of-pocket expenses billed to the Debtor as set forth below, with any exceptions fully explained.

- (a) Rothschild bills breakfast or dinner meals to a client if the employee is traveling on client matters at cost. Meal expenses incurred during meetings which employees and other meeting participants are required to attend are billed at cost.
- (b) Messengers and couriers are used by Rothschild to deliver hard copy documents relating to a client matter, which require receipt on an expedited basis; otherwise, Rothschild uses the regular postal system. Any charges for either messengers or couriers are billed to a client at cost.
- (c) All airfare charges billed to a client in a chapter 11 case are based on coach fare rates.
- (d) Rothschild charges for transportation to and from airports and while traveling on client matters at cost.
- (e) The research/database category consists of the cost of using databases (e.g., Disclosure, Securities Data Corporation, Dow Jones, Lexis-Nexis, etc.) to which Rothschild subscribes to search for and obtain information used in Rothschild's financial analyses. Rothschild pays the vendor's standard rate for such database services. In certain instances, Rothschild has determined that paying a flat annual or monthly fee for such services is less costly than contracting for such services on a per use basis. Such annual or monthly services are allocated to clients based on such clients' use of each service. The research category also consists of charges from outside services, which supply, for a fee, financial documents from regulatory agencies which cannot be obtained from databases subscribed to by Rothschild.
- (f) Rothschild bills photocopying charges at the rate of \$.10 per page for black and white copies and \$1.00 per page for color copies.
- (g) Telephone expenses are charged based on Rothschild's actual cost of telephone charges with respect to client matters. Cellular phone charges are based on vendor's actual invoices.
- (h) Conference calls arranged through a third party vendor are charged a \$0.75 per minute usage charge based on the vendor's charges for such services.

#### Rothschild's Requested Compensation and Reimbursement Should be Allowed

24. Section 331 of the Bankruptcy Code provides for interim compensation of professionals and incorporates the substantive standards of section 330 of the Bankruptcy Code to govern the Court's award of such compensation. Section 330 of the Bankruptcy Code

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provides that, subject to section 328 of the Bankruptcy Code, a court may award a professional employed under section 327 of the Bankruptcy Code "reasonable compensation for actual necessary services rendered . . . and reimbursement for actual, necessary expenses." 11 U.S.C. §330(a)(1).

- 25. The Retention Order approved Rothschild's fee structure and expense reimbursement pursuant to section 328 of the Bankruptcy Code, subject to the terms of the Retention Order. Accordingly, compensation is sought subject to the standard of review set forth in section 328 of the Bankruptcy Code, and not the standard of review set forth in section 330 of the Bankruptcy Code, but subject to the terms of the Retention Order.
- 26. The services summarized by this Fee Application and rendered by Rothschild to the Debtor during the Final Fee Period were substantial, highly professional and instrumental to the Debtor in furtherance of its restructuring efforts. Rothschild respectfully submits that the compensation and reimbursement requested by this Fee Application is reasonable in light of the nature and value of such services.

### **Notice**

27. No trustee or examiner was appointed in the chapter 11 case. Notice of this motion has been provided to: (a) the Office of the U.S. Trustee for the Northern District of Illinois; (b) Frances Gecker, in her capacity as Chapter 7 Trustee; and (c) any party that has requested notice pursuant to Bankruptcy Rule 2002.

### **Conclusion**

28. Rothschild respectfully requests that the Court: enter an Order approving (i) final

allowance of compensation to Rothschild in the amount of \$5,161,352.00 for professional services rendered during the Final Fee Period; (ii) the final allowance of actual, necessary and reasonable costs and expenses to Rothschild in the amount of \$144,955.86 incurred during the Final Fee Period; and (iii) grant such other and further relief as is requested herein or as is otherwise necessary or appropriate.

Dated: New York, New York June 24, 2016

ROTHSCHILD INC.

By:

TODD R. SNYDER

Executive Vice Chairman and Co Chair of North American Debt Advisory and Restructuring Group Rothschild Inc.

1251 Avenue of the Americas 33<sup>rd</sup> Floor

New York, New York 10020 Telephone: (212) 403-3500

INVESTMENT BANKER FOR THE DEBTOR